



Kampala Hackathon Tech Talk

March 20, 2019

Agenda

1. About Me
2. About Andela
3. About Tech at Andela
4. 1 Key Lesson
5. Q&A

About Me



David Blair
CTO, Andela

- **Andela** (Startup, Series D Funding)
- **TechStars** (Startup Incubator)
- **Sonian** (Startup, Acquired)
- **LogMeIn** (Medium SaaS, Acquired)
- **PTC** (Enterprise Software, Nasdaq IPO)
- **Stanford University**



techstars
BOSTON ACCELERATOR



Andela scales
high-performing
distributed
engineering teams
with Africa's most talented
software developers.



Founded **2014**

Funders    

generation__

Developers **1000+**

Locations **NYC**
SF
Austin
Lagos
Nairobi
Kampala
Kigali

THE CHALLENGE

1.4^M

software jobs went unfilled in 2016

59

is the average number of days to hire a software developer in the U.S.

41%

of engineers say their top hiring challenge is a lack of candidates.

THE TREND

64%

of developers work remotely at least part-time

53%

of developers said remote options are a top priority when job searching.

2/3

of employers report increased productivity among remote employees

TIME CONSUMING INTERVIEWS, A SHORTAGE OF QUALIFIED CANDIDATES, AND A LACK OF DIVERSITY ARE THREE OF THE TOP HIRING CHALLENGES IDENTIFIED BY 36,000 ENGINEERS IN

A 2018 SURVEY BY HACKERRANK. To address these, many companies are going distributed, which allows them to expand their talent pool while attracting the 53.3% of developers who prefer to work remotely. InVisionApp is a 100% distributed company that has bypassed the developer shortage by hiring employees in 27 countries across the world, including Nigeria, Kenya, and Uganda.

ABOUT ANDELA Andela helps companies build high-performing, distributed engineering teams with Africa's most talented software developers. Based in Nigeria, Kenya, and Uganda, Andela developers work as full-time, remote engineers with leading technology firms around the world.





Mbithe Nzomo
02 PYTHON DEVELOPER, NAIROBI

Tap into a global talent pool

We evaluate candidates through a combination of psychometric and skills assessment tools in addition to an in-person interview. Top performers are invited to an Andela office for a week - long, simulated sprint. The top 0.7% receive an offer to join Andela.

75 K+
APPLICATIONS

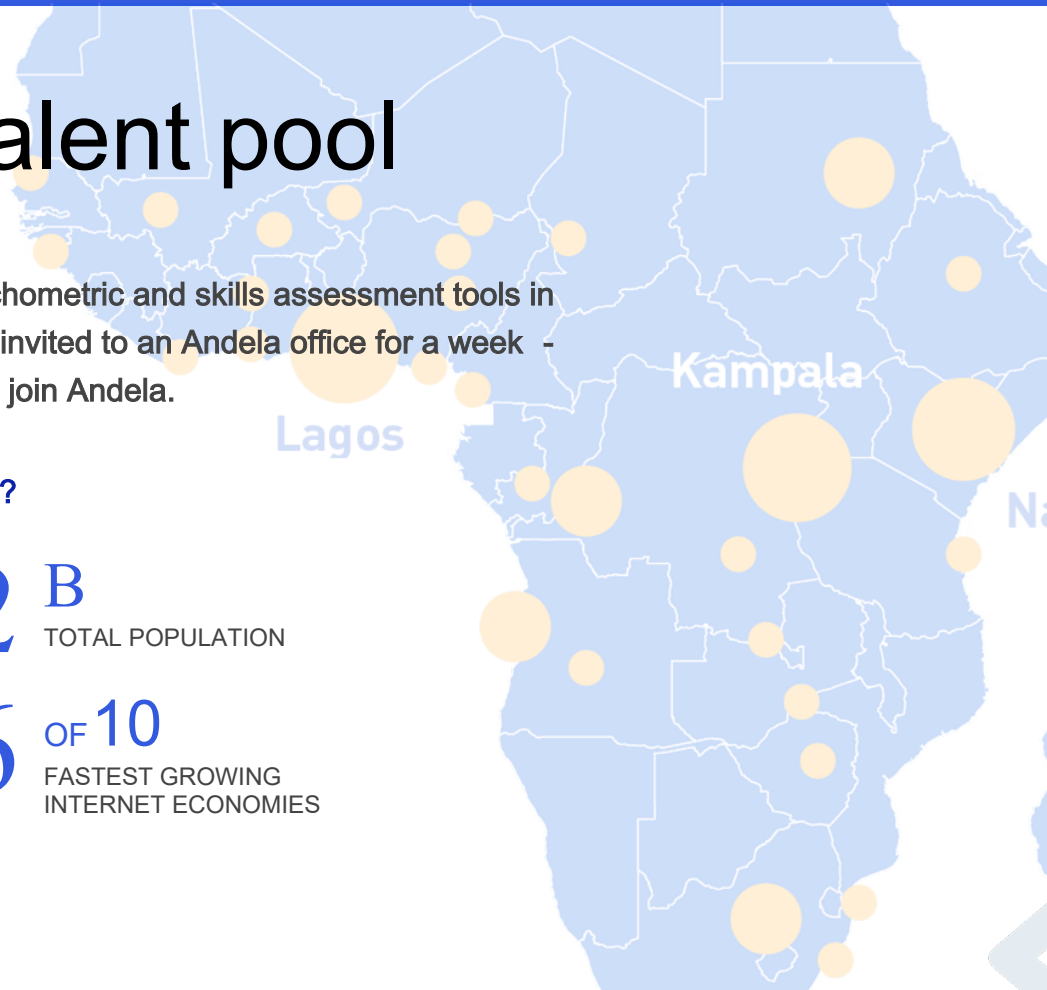
10 K+
ALC PARTICIPANTS
 

0.7 %
ACCEPTANCE RATE

WHY AFRICA?

1.2 B
TOTAL POPULATION

6 OF 10
FASTEST GROWING
INTERNET ECONOMIES



Tech stacks

Full-stack developers proficient
in core languages, popular frameworks
& DevOps practices



Pricing ranges from \$4500 to \$9000+ per developer per month,
depending on experience, tech stack, and availability.



Mission of Tech at Andela

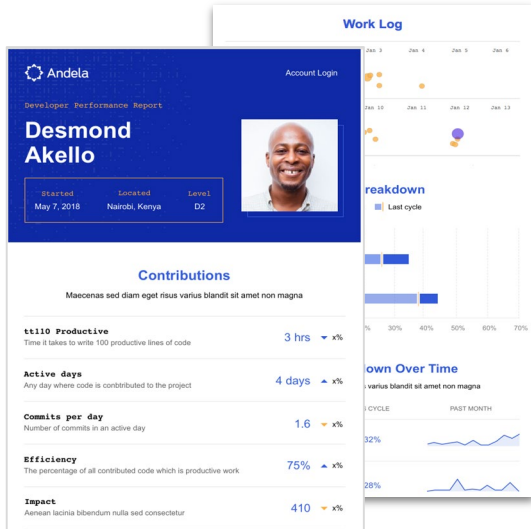
“The most important thing we do as an organization is to deliver value to our customers in the form of compelling capabilities that solve business problems, quickly”

Andela’s Technology Department Must:

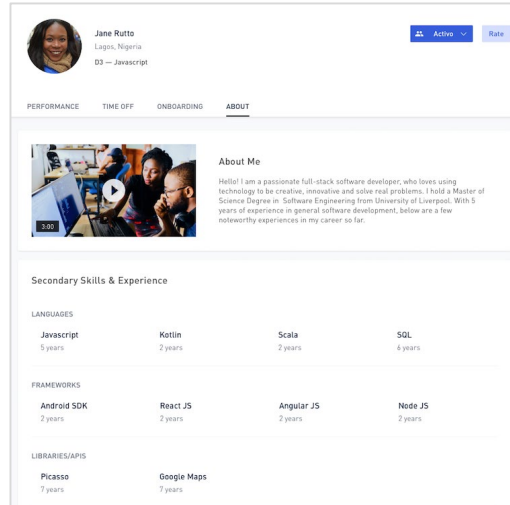
- Be accountable for delivery
- Be lean (i.e. build a little, learn, and iterate)
- Not be afraid to fail
- Work hard at communication across a remote org
- Focus on delivering business value

Role of Tech at Andela

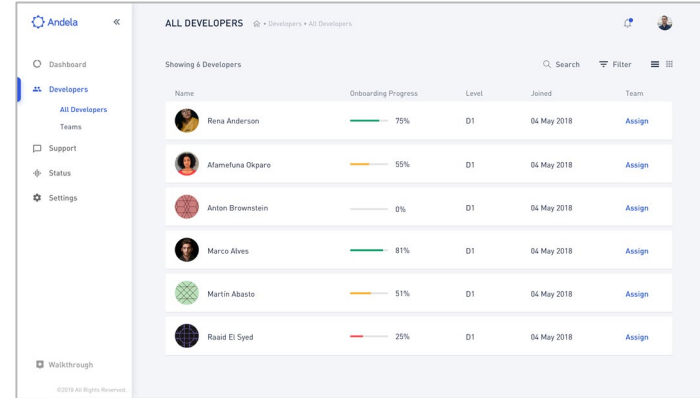
(to make Andela efficient, differentiated, and highly valued)



Performance Monitoring Analytics



Recommending Engineers (ML)



Managing Engineers (Customer Portal)

1 Key Lesson

You do **NOT** need to write a single line of code to validate if you are solving a problem people care about

Communication Insights for your business starting with email

Sign Up for a
Free Trial Today

Name

Company

Email

START YOUR FREE TRIAL

Why You Should Care

70%

of organizations have been
infiltrated by email-based malware

75%

of company IP is contained within
email and messaging systems

43%

of data breaches originate from
internal employees

64%

of employers have no plan for knowledge
transfer when a worker leaves

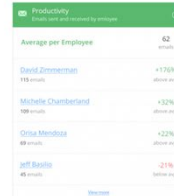


Security Insights

Discover sensitive information flowing in and out of your company, loss of data especially as it pertains to email attachments, insider threats not covered by your perimeter defenses, and fraudulent activity that pose serious risk to your organization.

Workforce Insights

Gain insight into how your human capital is spending their time, communicating with people and the companies they interact with, and trending conversations people are having around your organization.





Get the app

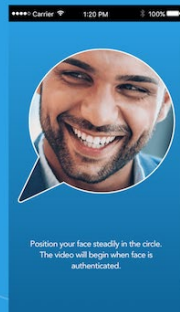
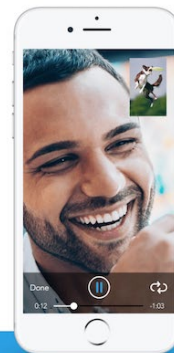
For Your Face Only

Share your videos with friends and watch their reaction—all within a secure environment

Get the app

Video Sharing Reimagined

FYFO is a secure platform where you can share your videos and receive picture-in-picture reactions from friends in return. FYFO uses your friend's front-facing camera to validate their identity before capturing, syncing and returning their reaction with your original video.



Share with Confidence

FYFO uses facial recognition technology to verify the identity of your intended recipient. Once FYFO verifies that your friend is the real deal, they'll be able to view your video. As your video plays, FYFO's proprietary facial recognition technology works to continuously verify their identity. Go ahead, share anything you want—your content can only be seen by people you choose.



Q&A